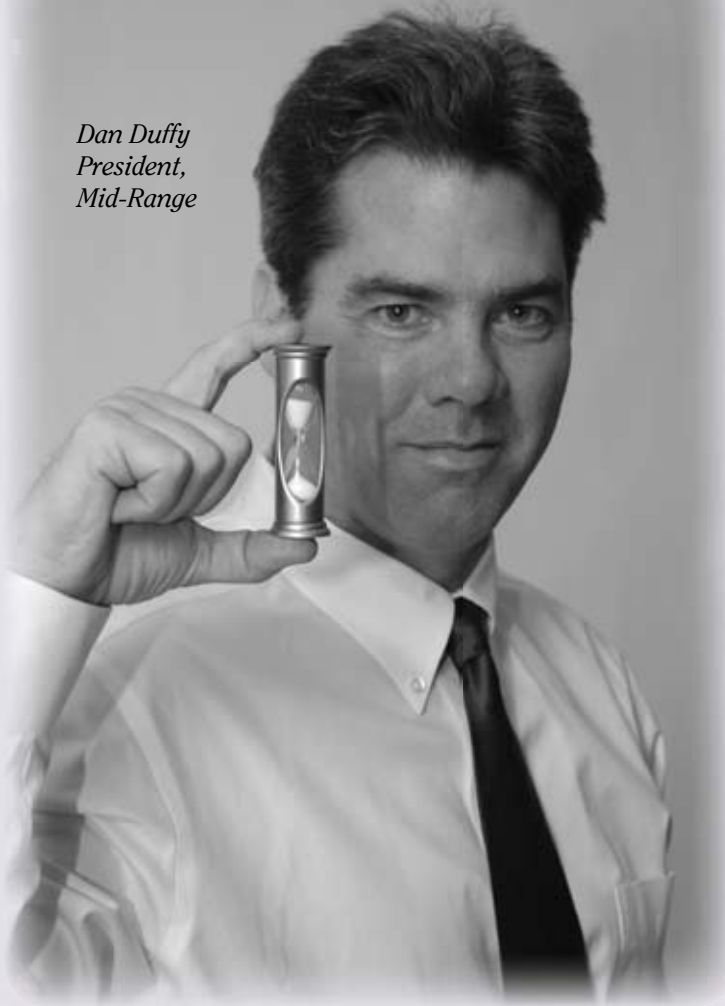


*Dan Duffy
President,
Mid-Range*



**In one minute,
your boss will
demand proof that
you have complete
data back up.**

Now what?

As a client of Mid-Range, you will be ready for a surprise audit – or just about any other data challenge you can imagine. That's because we ensure you have the complete data solution that's right for your business – and nothing more. For example, you may need more capacity. Or perhaps all you need is a better way to take advantage of your existing capacity. And don't forget to ask about the affordable data access and retention solutions we offer to meet regulatory and compliance requirements. (investing in compliance is always cheaper than paying for non-compliance). We solve it all with proven IBM software and storage solutions that provide fast access to data, long-term data retention and full data protection. It all adds up to reduced service time and lower costs.

Complete IBM data solutions – one more way Mid-Range solves IT for less.

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