

# CONGRATULATIONS... It's a Deal!

Thank you for trusting The Tar Team  
with one of life's biggest decisions.



**TAR**  
TEAM  

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REAL ESTATE

# NEXT STEPS

1. Sold sign goes up!
2. Feature sheet stand and "remove shoes" sign picked up. Arrangement made for lockbox/key. (Applicable for Sellers Only)
3. Provide us with your lawyer's contact information. We will send all of your documents to them.
4. Your deal includes \_\_\_ Buyer Visits. These will be booked like a regular showing appointment and the Agent will be present.
5. Bank Appraisal appointments are to be expected for most transactions. This is important in order for Buyers to get their mortgage financing in place. These appointments are in addition to the Buyer Visits.
6. Meet with your lawyer to arrange the closing.
7. Closing day - funds transferred and keys exchanged.
8. Occasionally there is a 'balance of commission cheque' owed to you from Century 21. It's typically processed a few days after the closing date, and we will notify you when it's ready for pick up. (Applicable for Sellers Only).
9. Move in!

# MOVING CHECKLIST

- Book a moving company/truck
- Start collecting moving boxes, bubble wrap, etc.
- Pack, sort & purge. Find a local charity to donate unwanted items.
- Arrange the transfer of the kids school records & register with the new school
- Fill out a change of address form with Canada Post
- Notify your insurance company of your move
- Change your address on government identification (drivers license, health, CRA, etc.)
- Notify your credit card companies & bank
- Change your address for magazine subscriptions, clubs, memberships, newspapers, etc.
- Schedule a day off work for moving day
- Schedule the transfer of utilities such as telephone, cable & internet, security system, lawn/pool maintenance, etc.
- Organize someone to help watch your pets on moving day
- Book a cleaner to clean the house before you leave, and the new house for when you arrive
- Tell your friends & family!

# PEOPLE WE TRUST

## Lawyers:

**Crupi Law  
Professional Corporation**  
Natalia Werhun, Lawyer  
905-415-8900 Ext. 227  
nwerhun@crupilaw.ca  
crupilaw.ca

**Mingay & Vereschak**  
Martha A. Mingay, Lawyer  
905-294-0550  
mmingay@mvlaw.net  
mingayandvereshchak.ca

## Insurance & Financial

**McNaughton Insurance &  
Financial Services**  
Andrew McNaughton  
905-888-5000  
andrew@mcnaughtoninsurance.com  
mcnaughtoninsurance.com

## Moving Cleaner:

**Bendale Cleaning**  
Dale O'Callaghan  
416-453-8355  
bendale@rogers.com

## Mortgage Advisors:

**The Roberts Group**  
Paula Roberts  
905-477-1454  
paula@robertsgroup.ca  
robertsgroup.ca

**Scotiabank**  
Sheryl Chopra  
647-298-1520  
sheryl.chopra@scotiabank.com

## Moving Companies:

**AMJ Campbell Movers**  
Gary Kofoed  
416-891-2916  
gkofoed@amjcampbell.com

**Jigsaw Moving**  
Jeff Ross  
416-617-7575  
jeff@jigsawmoving.com

***Looking for other  
service providers?  
Just ask us!***

**TarTeam.com**  
**905.475.2100**

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